



Press Release For Immediate Release

Zurich, 8 May 2025

Institute for Global Negotiation Launches Global Negotiation Support Initiative

The Institute for Global Negotiation is proud to announce the formal launch of its **Global Negotiation Support** initiative, aimed at strengthening multilateralism by providing expert, impartial support to Chairs, Facilitators, and negotiation bodies within the United Nations and other international organizations.

As global negotiations face mounting political tensions, economic rivalries, and procedural complexities, the initiative offers tailored activities to prevent and overcome deadlocks, enhance clarity, and foster consensus. Services include ex-ante advice, drafting and reviewing negotiation procedures, and providing real-time negotiation advice during multilateral negotiations.

“While political and other interests often dominate negotiations, much can be gained by fully activating the negotiation toolbox,” states Jérôme Bellion-Jourdan, Senior Fellow and initiator of the *Global Negotiation Support* initiative, himself experienced as a negotiator and chair. “Our mission is to help transform negotiation dynamics – from gridlock to progress, from zero-sum outcomes to collective gains.”

The initiative operates from Geneva and extends to key multilateral hubs such as New York, Nairobi, Vienna, and host countries. It has already provided pro bono advice in sensitive negotiations and stands ready to assist a range of processes, including legally binding treaty negotiations and the design of outcomes for major international summits. Global Negotiation Support also intends to develop guidance material for future Chairs/Facilitators.

For more information, visit the project webpage www.global-negotiation.org/gns or contact:

Global Negotiation Support

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The Institute for Global Negotiation (IGN)

The IGN is a politically neutral Swiss non-profit association that partners closely with the University of Zurich's Chair of Political Philosophy and the Chair of International Relations and Political Economy. The Institute advances research, teaching, and practical training that equip students, scholars, and professionals with negotiation and conflict-resolution skills for tackling global challenges. It hosts conferences, bespoke courses, and joint research projects, while actively seeking collaboration with like-minded institutions to share knowledge, co-develop resources, and amplify the real-world impact of effective, cooperative negotiation.